Julia Thiele is a Senior Quantum Computing Specialist in the AWS Advanced Compute team, leading business development and go-to-market strategy for quantum technologies across Europe, the Middle East, and Africa (EMEA). With over 30 years of experience in the IT industry, Julia brings deep expertise spanning business operations, enterprise sales, and emerging technologies. Since joining AWS in 2018, she has worked extensively with intergovernmental research institutions and scientific organizations to advance cloud-enabled research. Julia holds an MBA in International Business from the University of Liverpool and is passionate about fostering innovation at the intersection of science and technology.